



Arrow and Stratus Technologies Bring Mainframe-Class Availability to X86 Servers

Agreement to distribute Stratus everRun® Enterprise through Arrow authorized resellers across North America

Maynard, MA, and ENGLEWOOD, Colo. April 16, 2014 – Stratus Technologies, Inc., the leading provider of availability solutions, and Arrow Electronics, Inc., today announced a distribution agreement. Effective immediately, Arrow’s enterprise computing solutions network of authorized resellers will be able to provide mainframe-class availability to x86 servers to enterprise customers throughout North America.

“Arrow solution providers are always looking for ways to help their customers increase the reliability of their systems,” said Mark Taylor, vice president of enterprise servers, systems and software for Arrow. “Stratus Technologies has been delivering products and services that have continued to achieve high levels of availability for the past 30 years. everRun Enterprise – the latest addition to Stratus’ portfolio of downtime prevention solutions – enhances our existing infrastructure management practice.”

“We are very excited about our agreement with Arrow and the opportunities for growth that it represents,” said Susan Bailey, vice president of sales and services Americas, at Stratus Technologies. “Arrow will help us to significantly expand our market reach throughout the United States and Canada, accelerating sales of our software products and services. The signing of this agreement is particularly timely as it follows the first release of everRun Enterprise, the latest generation of our software solution that delivers superior reliability to virtualized workloads.”

The alliance between Arrow and Stratus has already received a positive reception from solution providers who are looking to differentiate their offerings with easy, flexible and trusted solutions that ensure the highest levels of availability – a need that is becoming more prevalent as companies continue to virtualize and think about moving to the Cloud.



About Stratus Technologies

Stratus Technologies (www.stratus.com) is the leading provider of infrastructure based solutions that keep applications running continuously in today's always-on world. Stratus enables rapid deployment of always-on infrastructures, from enterprise servers to clouds, without any changes to applications. Stratus' flexible solutions – software, platform and services – prevent downtime before it occurs and ensure uninterrupted performance of essential business operations.

About Arrow Electronics

Arrow Electronics (www.arrow.com) is a global provider of products, services and solutions to industrial and commercial users of electronic components and enterprise computing solutions. Arrow serves as a supply channel partner for more than 100,000 original equipment manufacturers, contract manufacturers and commercial customers through a global network of more than 460 locations in 58 countries.

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